

-31%

DECREASE IN SALES
COMPARED TO
JANUARY 2022

INCREASE IN AVERAGE DOM COMPARED TO JANUARY 2022

+2.7%

-15.2%

-17.6%

DECREASE IN AVERAGE PRICE COMPARED TO JANUARY 2022 DECREASE IN MEDIAN PRICE COMPARED TO JANUARY 2022

| | | JAN 2023 | JAN 2022 | %Δ |
|----------------|--------------------|-----------|-----------|--------|
| Overall | AVERAGE DOM | 38 | 37 | 3% |
| | % OF ASKING PRICE | 98% | 98% | |
| | AVERAGE SOLD PRICE | \$422,333 | \$498,269 | -15.2% |
| | # OF SALES | 9 | 13 | -30.8% |
| | # OF CONTRACTS | 15 | 16 | -6.2% |
| | NEW LISTINGS | 31 | 19 | 63% |
| Houses | AVERAGE DOM | 30 | 23 | 30% |
| | % OF ASKING PRICE | 99% | 95% | |
| | AVERAGE SOLD PRICE | \$381,600 | \$484,500 | -21% |
| | # OF SALES | 5 | 6 | -16.7% |
| | # OF CONTRACTS | 5 | 6 | -17% |
| | NEW LISTINGS | 6 | 6 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 49 | 50 | -2% |
| | % OF ASKING PRICE | 98% | 101% | |
| | AVERAGE SOLD PRICE | \$473,250 | \$510,071 | -7% |
| | # OF SALES | 4 | 7 | -42.9% |
| | # OF CONTRACTS | 10 | 10 | 0% |
| | NEW LISTINGS | 25 | 13 | 92% |
| | | | | |

^{*} DOM, PPSF, and Δ are abbreviations for Days On Market, Price Per Square Foot, and Percentage Change, respectively.